



ISM-Buffalo Buylines.....January 2023



Educational Dinner Meeting:
Wednesday, January 11, 2023
Chef's Restaurant, Downtown Buffalo

Supply Chains & Unicorns - Known to Everyone, Seen by No One
(Practical Steps for Supply Chain Visibility)

Speaker: PJ Bellomo, P1ston

PJ Bellomo is the Co-Founder and CEO of P1ston, a supply chain visibility and automation platform for manufacturers and distributors. PJ spent the last 20 years serving in executive positions at technology startups, including as RocketDocs CEO, PropertyRoom CEO, and Commerce5 COO.

An engineer by training, PJ began his career in manufacturing process improvement, first at GE and subsequently as a management consultant at Arthur D. Little. He holds both an MS and BS from Rensselaer Polytechnic Institute.

In industrial settings, the absence of supply chain visibility and automation is a problem stuck in a “we’ve always done it this way” rut. Manufacturers and distributors export open order reports from ERPs then request updates from suppliers via phone, email, and spreadsheet sharing. It’s a nightmare for everyone involved, both customers and suppliers.

Cost, quality, and delivery have been, are, and will always be key performance imperatives. To remain competitive, supply chain, purchasing, and operations teams need visibility and workflow automation. In this talk, PJ Bellomo will give a peek into current and future low-cost solutions that streamline this 40-year-old visibility and automation problem.

More Info & Register Here

ISM-Buffalo PMI Report - October 2022

ISM-Buffalo, Inc. partners with Niagara University Holzschuh College of Business to compile a monthly Business Survey Comparison Report. Included in the report are: PMI, Production Buying Policy, MRO Buying Policy, Capital Equipment Buying Policy, Production Level, New Orders, Inventories of Purchased Goods, Employment Levels, Vendor Deliveries, and Commodity Prices.

Questions, or to have your company participate in this simple survey, contact:

Krieg Tidemann, Ph.D., Assistant Professor of Economics, Niagara University
ktidemann@niagara.edu.



**ISM National & Local
Manufacturing Reports**

ISM-Buffalo May Help Pay for Your Education with the William Conners Memorial Professional Development Grant



The William Conners Memorial Professional Development Grant was established in 1988 to give members of the Association the opportunity to continue their education in Supply Chain Management through participation in ISM national or local chapter seminars or workshops for which a CPSM/CPSP point(s) is offered. This grant is available only to ISM-Buffalo members whose employer does not provide reimbursement for professional development expenses for certification, seminars, and/or workshops sponsored by ISM and its Chapters.

One (1) award per member (maximum value of \$250.00) will be paid for qualified certification program, seminar, or workshop. Click link at right or contact ismbuf@ismbuffalo.com or (716) 648-0972 for an application. Completed applications are due by April 1, 2023 and winner(s) will be presented in June.

**Wm Conners Grant
Application**



Plan Ahead for these ISM-Buffalo Events...

- Webinar: **Wednesday, February 22, 2023** with Bonnie Keith presenting
- Plant Tour: Date TBD - Multisorb Technologies
- Dinner Meeting: **Wednesday, March 8, 2023** - Presenter: Michael O'Brien, Chief Procurement Officer, A1 Disruptor
- Dinner Meeting: **Tuesday, April 11, 2023**, Joint meeting with PMI Buffalo Chapter. Presenter: Markley Ward, Clarity Consulting Group on "Contracting Best Practices: plugging the holes that create contract leakage"
- Dinner Meeting: **Wednesday, May 10, 2023** - Presenter: John Hogg, Straight-Forward Consulting
- Golf Outing: Friday, **June 9, 2023** - Terry Hills Golf Course, Batavia, NY
- Installation & Awards Dinner Meeting: **Wednesday, June 14, 2023**

Upcoming Webinars by ISM-New Jersey

- **Supply Chain Information Flow: Navigating Cultural challenges as a Global Leader**
Tues, Jan 10, 2023 from 2:00 - 3:00 PM ET
- **Voice of ERP with Guest Lisa Pope - President, Epicor**
Thurs, Jan 12, 2023 from 12:00 - 1:00 PM ET
- **How to Become the Leader Everyone Wants to Work For**
Thurs, Jan 26, 2023 from 2:00 - 3:00 PM ET
- **Voice of ERP with Paul Farrell, Product Marketing VP,**

Many ISM-NJ webinars are free to attend. Earn (1) CEH.



BLACK FRIDAY DEAL!*

Supply Chain Management Seminars

March 2023 Supply Chain Management Seminars

MON. MARCH 13	TUE. MARCH 14	WED. MARCH 15	THU. MARCH 16	FRI. MARCH 17
Supply Chain Management	Procurement, Purchasing, & Negotiation	Inventory & Warehousing Management	Freight Management & Transportation	Global Logistics

All seminars run from 8:30 a.m. to 3:30 p.m. and will be held on the Niagara University campus.

SAVE \$150

~~\$250~~ ~~\$400~~
per seminar

SAVE \$500

~~\$999~~ ~~\$1,500~~
for ALL FIVE seminars**

*You must register and pay before January 31, 2023

**Take ALL FIVE seminars and receive a "36-Hour Certificate" plaque in SCM!

Visit niagara.edu/supplychain for additional seminar information

Click [HERE](#) to Register!

?s Email gcatalano@niagara.edu or Call 716-286-8173



Visit our [ISM-Buffalo, Inc. Web Site](#)

[Unsubscribe ismbuf@ismbuffalo.com](#)
[Update Profile](#) | [Constant Contact Data Notice](#)

Sent by ismbuf@ismbuffalo.com in collaboration
with



Try email marketing for free today!